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Results

- As many as 100,000 tasks processed daily, automatically
- 83% faster, \$60,000* less expensive implementation than with BMC
- More than \$275,000/year saved on audit preparation time through automation
- \$44,000 saved in training costs

"With Stonebranch, we're not just a number, but a client who is heard. Stonebranch support has been outstanding, both during our migration from Control-M to Universal Automation Center and after. It is uncommon to get this kind of dedicated service from large suppliers in the industry."

Leon Bredo JensenIT Operations Manager,
Coop

Coop Denmark achieves near-100% workload automation by switching to Stonebranch solution

Leading Danish supermarket chain replaces BMC Control-M with Stonebranch Universal Automation Center as a strategic workload automation tool

Background

With 1,200 stores and 38,000 employees, Coop Denmark has a 38 percent share of the Danish grocery trade. The company uses a mainframe and many distributed, open systems to process its data. As it grew, it acquired smaller grocery chains and needed to integrate their IT systems, resulting in an increasingly complex IT infrastructure. The company's BMC Control-M application struggled to accommodate workloads as the variety of systems increased.

Challenge

Within three to four years, Coop Denmark expected the volume of tasks it had to process each day to increase from 20,000 to 100,000. BMC Control-M software would not support this growth because of difficulties with integration and a lack

of transparency. The IT team sought a more universal tool that could seamlessly accommodate applications such as SAP, one of the company's 10 standard platforms.

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Solution

Industry recognition, direct talks with Stonebranch, and a live demo convinced Coop that Stonebranch Universal Automation Center was the right fit. Other customers spoke highly of Stonebranch's solutions and its support.

The implementation experience confirmed these convictions: Stonebranch had the Universal Automation Center up and running at Coop in just two weeks, 83 percent less time than the three-month installation of its previous BMC solution, and at \$60,000 less cost.*

Stonebranch's automation conversion tool played a significant role in reducing the solution's time to market, reducing conversion time by 50 percent. And, by taking advantage of virtual machines to run its Universal Automation Center

solution, Coop is saving \$28,000 a year, according to the company's calculations.

Another time saver was the support Coop received during and after the implementation. Leon Bredo Jensen, Coop Denmark's IT Operations Manager recalls how his team wasted two weeks trying to make changes to Control-M, while Stonebranch resolved similar requests within an hour.

As Coop aimed to expand its workload automation user base from 25 to 50. it was thankful it didn't have to spend 8 hours to train each user, as it did with BMC. With the highly intuitive Stonebranch software requiring only 2 hours training per user, Coop calculated that it would save \$44,000, freeing up 300 staff hours for more value-added tasks.

"We can process workflows 20 percent faster, and processes are complete hours earlier."

Leon Bredo Jensen IT Operations Manager, Coop

> *Return on Automation (RoA): the investment in automation and the right automation tool pays off in a short time and returns many benefits. These include higher efficiency, faster processes, greater process reliability, higher data throughput, seamless integration, and higher production. Theoverall result is an increase in profits.

Results: Return on Automation*

"With Stonebranch automation, we can process complex workflows 20 percent faster than with our prior solution, and processes are complete hours earlier," says Mr. Bredo Jensen. Automated batch flows alone are saving two hours a day. And with no abnormal ends (ABENDS) to handle, Coop has reduced its production backlog by 25 percent.

With nearly 100 percent of its processes under Stonebranch automation, Coop has achieved a complete transparency that enhances and eases compliance and simplifies audits. These audits - comprising between five and ten tasks - used to take up to 10 staff hours every day to perform manually. With the Universal Automation Center, it takes just a quarter of the time, saving Coop more than \$275,000 a year in audit preparation time, again, freeing up staff for higher-level tasks.

"Prospects are good," Mr. Bredo Jensen says, for a worthwhile Return on Automation.*

ABOUT STONEBRANCH

Stonebranch provides modern automation solutions that simplify mission-critical IT business processes reliably and securely across complex and diverse IT environments.

Stonebranch clients include some of the world's largest financial, healthcare and technology institutions. Founded in 1999 and headquartered in Atlanta, Georgia, Stonebranch has offices throughout the world, including the US, Germany, Canada, United Kingdom, Netherlands, Greece, Spain and Sweden, and the European headquarters in Bad Homburg, Germany.

