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Ian Porter, IT Planning Section Manager for Nissan Europe

Challenge:

Replacing hundreds of FTP/SFTP solutions with one streamlined Managed File Transfer solution.

Solution Results:

- Reduced cost
- Centralized data transfer process
- Increased transparency to business partners
- Business-driven visibility

About Nissan Europe

For more information on Nissan Europe, please visit: <http://www.nissan-europe.com/global/nissan-europe/qashqai/>.

Nissan Europe Reduces Costs and Streamlines Processes with Stonebranch’s Intelligent File Transfer Solution

Infitran™ replaces insecure FTP/SFTP solutions to centralize and secure file transfer and provides business-driven visibility throughout the enterprise.

Challenge:

Nissan Europe managed and maintained hundreds of different FTP/SFTP scripts that provided no consistency or defined standards, leading to high maintenance costs and low reliability. With more than 30 partners involved in the file transfer process, it was clear that a new approach was needed.

Ian Porter, IT Planning Section Manager for Nissan Europe, said, **“There seems to be two major misnomers regarding FTP; first, that it is free and second, that it is a global standard. I found neither to be true as we were investing a lot of time and money in daily support of our FTP processes, causing a negative impact on our mission-critical business processing.”**

Solution:

Porter needed a Managed File Transfer solution that provided reliability and consistency of all file transfers while protecting sensitive data. Additionally, the solution needed to be centralized for easier management and visibility. After looking at a number of solutions, Nissan Europe implemented Infitran, Stonebranch’s Intelligent File Transfer solution, to replace its insecure and costly FTP/SFTP solutions.

Results:

Stonebranch’s Intelligent File Transfer solution satisfied all of Nissan Europe’s functionality requirements and its flexibility enables them to create new standards extremely quickly.

Adds Porter, **“Infitran required very little configuration or set up. Within a thirty minute conference call with one of Nissan Europe’s partners, the partner had logged into the Stonebranch Web site and run its first secure file transfer.”**

With regards to Nissan Europe’s more than 30 partners, Porter said, **“Infitran allows us to make the entire process as transparent as possible to our partners. This business-driven visibility enabled Nissan Europe to meet all of its business and operational needs”**

Porter concludes, **“Infitran has provided Nissan Europe with an extremely robust process for guaranteed, secure file transfer. The entire process is now centralized, self-managing and has become the preferred method for data transfer within Nissan Europe.”**

For more information on Infitran, please visit:
<http://www.stonebranch.com/infitran>